



Holly Lodge High School A-level Business 2023-2025

A level Business: This A level specification introduces learners to the dynamic business environment and the importance of entrepreneurial activity in creating business opportunities and sustaining business growth. Learners will have the opportunity to develop a wide range of essential skills required for higher education and employment. The focus of the specification is to nurture an enthusiasm for studying business using contemporary contexts, allowing learners to develop an appreciation of the strategic, complex and inter-related nature of business issues from a local to global perspective.

A Level UCAS points

Grade	Points
A*	56
A	48
B	40
C	32
D	24
E	16

Cultural Capital

- Conducting research and developing presentational skills
- Raise awareness of current issues faced by organisations
- Opportunity to meet and engage with Business people
- Problem solving skills
- Develop enthusiasm for Business as a subject and careers associated with the subject

Course Outcomes

This specification provides a suitable foundation for the study of Business or a related area through a range of higher education courses, progression to the next level of vocational qualifications or employment. In addition, the specification provides a coherent, satisfying and worthwhile course of study for learners who do not wish to progress to further study in this subject.

Size and Structure

100% exam subject assessed by three written examinations each lasting 2h 15mins

Three components each worth 33.33% of the A level

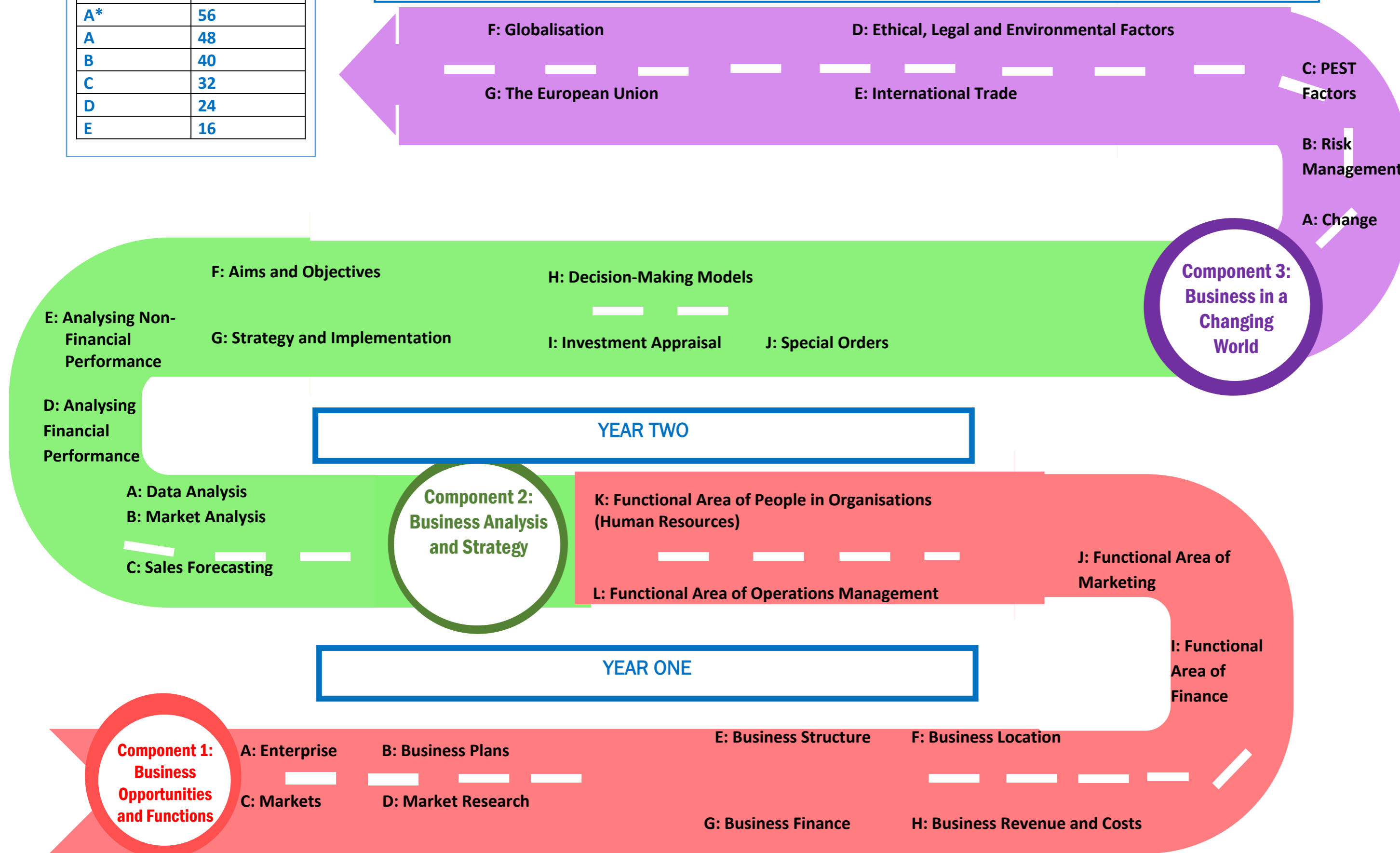
Each component consists of four assessment objectives A01 Demonstrate Knowledge, A02 Apply Knowledge and Understanding, A03 Analysis and A04 Evaluate

Key assessments:

Every half term: formative and summative assessments

Mock exam period 1: January

Mock exam period 2: June



**Component 1:
Business
Opportunities
and Functions**

**Component 2:
Business Analysis
and Strategy**

**Component 3:
Business in a
Changing
World**



Holly Lodge High School A-Level Law

A Level Law:
 A Level Law is a course which enables students to learn about the legal system, law making, and substantive areas of law including criminal law, the law of tort and human rights law. Law students develop a range of skills including the application of legal rules and principles to present an argument, analysis and evaluation of the law, legal issues and concepts. Students of A Level Law will: develop an understanding of law and how it works; learn more about society from a legal perspective – both contemporary and historical; learn about the interaction between law and morals, justice and society; learn about different areas of law – e.g. criminal law, human rights and tort; make connections with business, economics, history and politics, as well as develop academic skills, including analysis and evaluation. This course also enables students to be able to make an informed decision about future careers in the legal sector.

A-Level UCAS points	
Grade	Points
A*	56
A	48
B	40
C	32
D	24
E	16

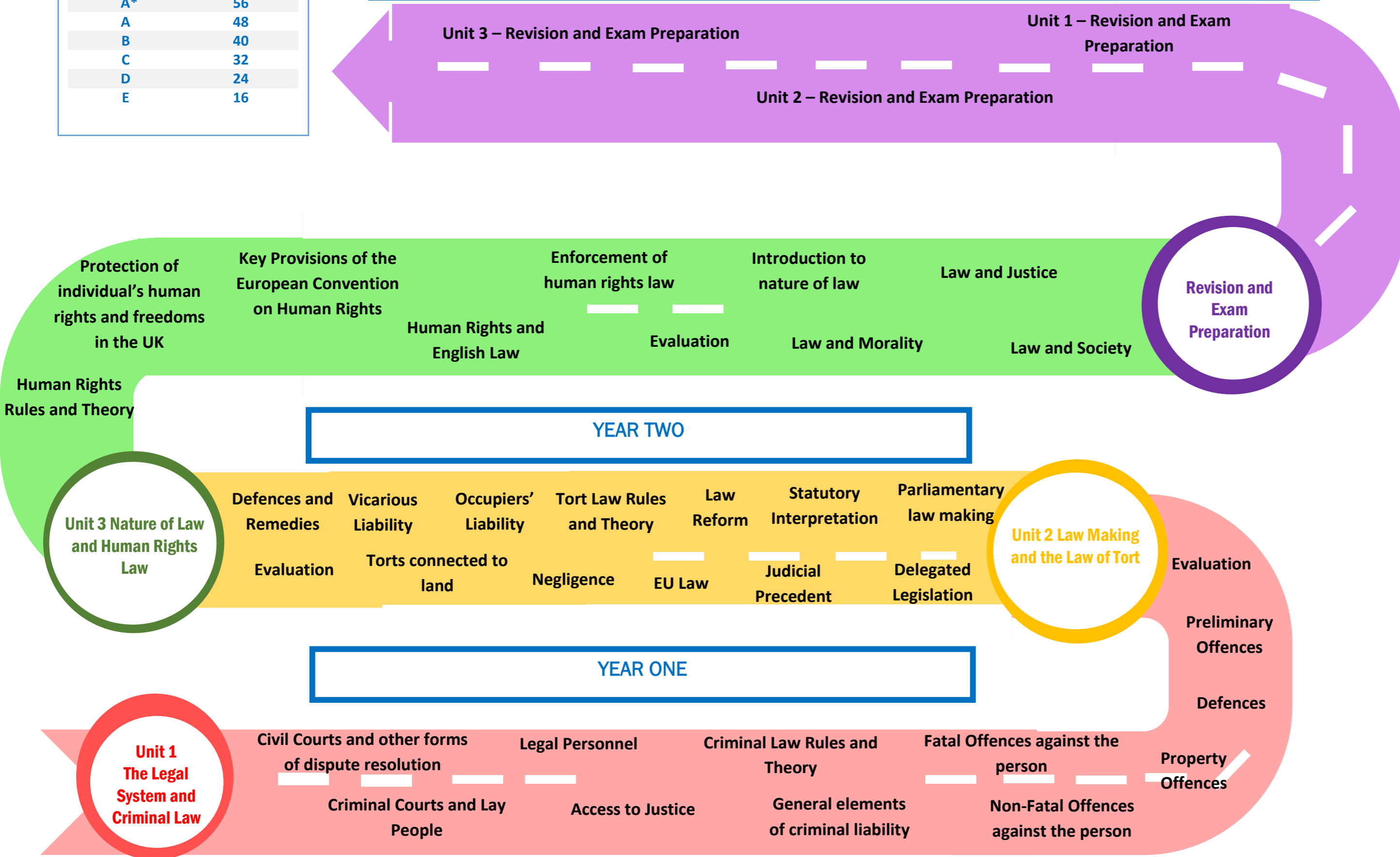
Cultural Capital

- Independent learning skills
- Conducting research skills
- Analysis and evaluative skills
- Ability to apply legal concepts to different contexts
- Ability to work alongside other professionals
- Understanding of the Legal System and the links with democracy

Course Outcomes

The course will support access to higher education degree. The qualification allows learners to gain the required understanding and skills to be able to consider employment within some aspects of the legal system.

Size and Structure
 360 GLH
 One A Level.
 3 Units
 Mandatory content (100%).
 External assessment (100%)





Holly Lodge High School BTEC Diploma in Business 2023-2025

BTEC Level 3 National Diploma in Business:
 The content of this qualification has been developed in collaboration with employers and representatives from higher education and relevant professional bodies. This has ensured that content is up to date and that it includes the knowledge, understanding, skills and attributes required in the business sector. The learning programme includes the following content areas: • business environments • international business • management. The optional units have been designed to support choices in progression to business courses in higher education and to link with relevant occupational areas.

Diploma	
720 GLH	
Grade	Points
D*	56
D	48
M	32
P	16

D: Factors influencing management, motivation and performance of the workforce
E: Impact of Change
F: Quality Management

A: The definitions and functions of management
B: Management and leadership styles and skills
C: Managing Human Resources

Cultural Capital

- Conducting research and developing presentational skills
- Opportunity to meet and engage with Business people
- Problem solving skills
- Develop enthusiasm for Business as a subject and careers associated with the subject

Course Outcomes

The Diploma is for learners who are interested in learning about the business sector, with a view to progressing to a wide range of related higher education courses.

Size and Structure

720 GLH (950 TQT)
 Equivalent in size to two A Level.
 8 units of which 6 are mandatory and 3 are external.
 Mandatory content (83%).
 External assessment (45%)

A: Explore the international context for business operations
B: Investigate the international economic environment in which business operates
C: Investigate the external factors that influence international businesses

D: Investigate the cultural factors that influence international businesses
E: Examine the strategic and operational approaches to developing international trade

Unit 6 Principles of Management
120 GLH

YEAR TWO

Unit 5 International Business
90GLH

B: Investigate the methods used to improve customer service in a business
C: Demonstrate customer service in different situations, using appropriate behaviours to meet expectations

A: Explore how effective customer service contributes to business success

Unit 14 Investigating Customer Service
60 GLH

E: Reflect on the running of the event and evaluate own skills development

YEAR ONE

Unit 4 Managing an Event
90GLH

A: Explore the role of an event organiser
B: Investigate the feasibility of a proposed event

C: Develop a detailed plan for a business or social enterprise event
D: Stage and manage a business or social enterprise event



Holly Lodge High School BTEC Ext.Cert. in Business 2023-2025

BTEC Level 3 National Extended Certificate in Business:
 The content of this qualification has been developed in collaboration with employers and representatives from higher education and relevant professional bodies. This has ensured that content is up to date and that it includes the knowledge, understanding, skills and attributes required in the business sector. The learning programme covers the following content areas: • business environments • finance • marketing. The optional units have been designed to support choices in progression to business courses in higher education and to link with relevant occupational areas.

Extended Certificate	
360 GLH	
Grade	Points
D*	56
D	48
M	32
P	16

Cultural Capital

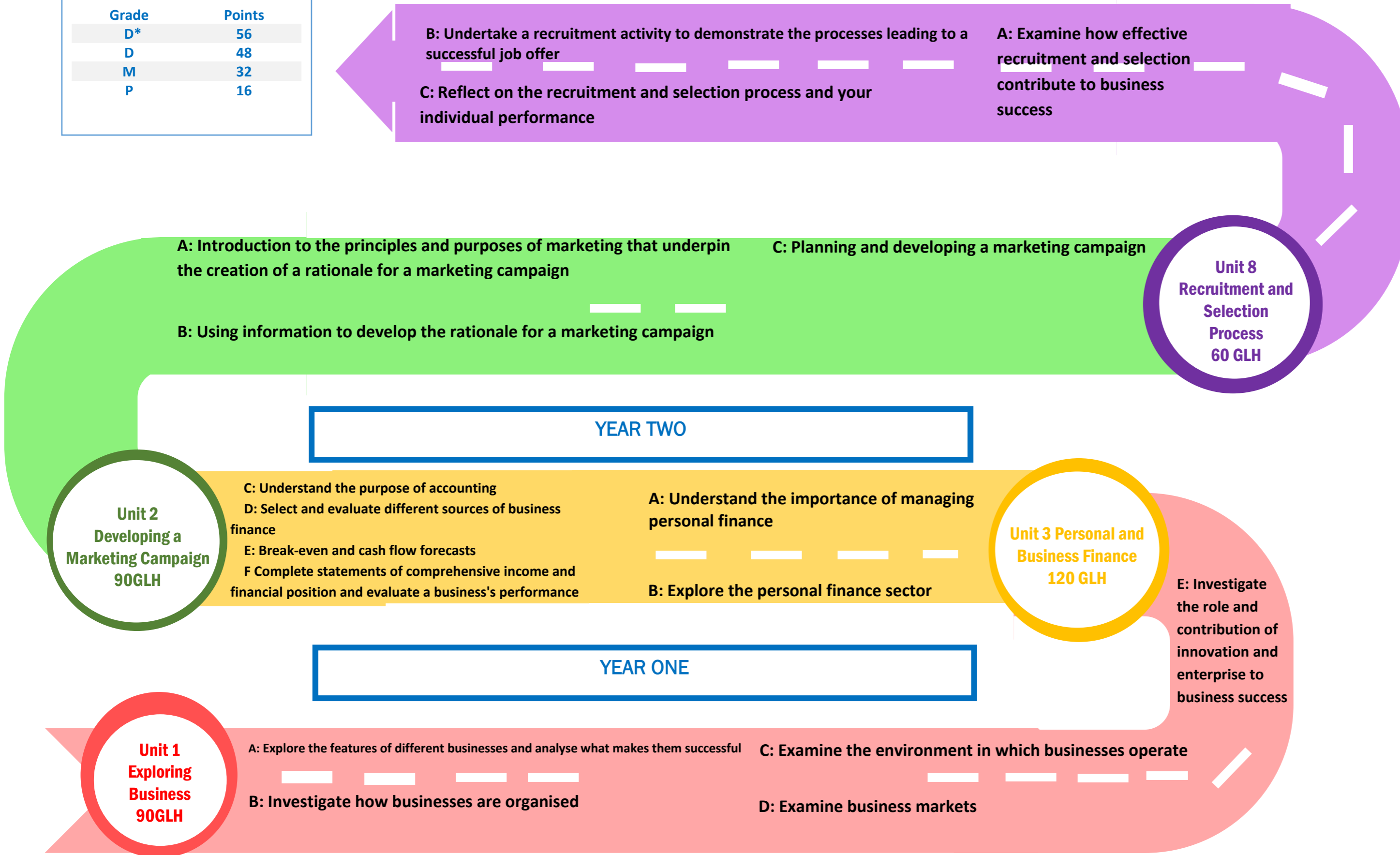
- Conducting research and developing presentational skills
- Opportunity to meet and engage with Business people
- Problem solving skills
- Develop enthusiasm for Business as a subject and careers associated with the subject

Course Outcomes

The Extended Certificate is for learners who are interested in learning about the business sector, with a view to progressing to a wide range of higher education courses, not necessarily in business-related subjects.

Size and Structure

360 GLH (480 TQT)
 Equivalent in size to one A Level.
 4 units of which 3 are mandatory and 2 are external.
 Mandatory content (83%).
 External assessment (58%)





Holly Lodge High School BTEC in Applied Law 2023-2025

BTEC Level 3 National Extended Certificate in Applied Law:

The content of this qualification has been developed in consultation with academics to ensure that it supports progression to higher education. It includes the opportunity to develop the research, communication, presentation, decision-making and critical-thinking skills valued by higher education. In addition, employers have been involved and consulted in order to confirm that the content is appropriate and consistent with current practice for learners planning to enter employment directly in the legal sector. The learning programme covers the following content areas: • dispute solving in civil law • investigating aspects of criminal law and the legal system • applying the law. The optional units have been designed to support choices for further study, preferred interest or employment needs.

Extended Certificate

360 GLH

Grade	Points
D*	56
D	48
M	32
P	16

C: Investigate the law on occupiers' liability and vicarious liability

D: Explore liability for private nuisance and Rylands v Fletcher.

A: Examine the principles of tort and liability in negligence for psychiatric harm

B: Explore liability for economic loss and negligent misstatements

Cultural Capital

- Conducting research and developing problem solving skills
- Opportunity to meet and engage with people from within the law industry
- Visits to Magistrates' Court and Crown Court to observe their workings
- Develop enthusiasm for Law as a subject and careers associated with the subject

Course Outcomes

The Extended Certificate is for learners who are interested in learning about the law industry, with a view to progressing to a wide range of higher education courses, not necessarily in law-related subjects.

Size and Structure

360 GLH (485 TQT)
 Equivalent in size to one A Level.
 4 units of which 3 are mandatory and 2 are external.
 Mandatory content (83%).
 External assessment (58%)

A: The laws relating to homicide: murder, voluntary manslaughter and involuntary manslaughter

B: The laws relating to corporate manslaughter

C: An introduction to offences against property: theft, robbery, burglary, fraud and criminal damage

D: Introduction to general defences in criminal law

E: An overview of police powers

**Unit 7
Aspects of Tort
60 GLH**

YEAR TWO

**Unit 3
Applying the Law
120GLH**

C: Explore the various legal personnel involved in a criminal trial

D: Apply the key elements of crime and sentencing in non-fatal offence case studies

A: Explore how statutory rules are made and interpreted

B: Examine how legislation is made outside of Parliament

**Unit 2 Investigating
Aspects of Criminal Law
and the Legal System
90 GLH**

YEAR ONE

**Unit 1
Dispute Solving
in Civil Law
90GLH**

A: Civil dispute resolution

B: Enforcement of civil law

C: How precedent works

D: Application of the law of negligence